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Zacks Asset Allocation: Part 2

Part One: A Review of Risk & Return Tradeoffs Part Two: Zacks ETF Model Returns, Incorporating Risk

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Part One: A Review of Risk & Return Trade Offs

What broad current conditions should traders and investors be made aware of?

A Review of Risk – Return Trade Offs

What is Return and How is it Measured? What is the Risk – Return Trade Off?

Review of Risk, Return and Risk - Return TradeOff

What is Return and how is it measured : Generally Return on Investment is defined as the Dollar amount an Investor has realized over and above his Initial Invesment/Principal amount. Measured by the expression : Return = {[(P1 - P0 + (D/I)] / P0} * 100. P1 refers to Realized Dollar Amount, P0 refers to Principal Amount and (D/I) refer to Dividends/Interest Amount Received. Further when {P1 + (D/I)} > P0, Return is Positive / Profitable, and {P1 + (D/I)} < P0, Return is Negative / Loss OR Decrease in Principal Amount and when {P1 + (D/I)} = P0, Loss of Time value of Money. When the Investment is in Stocks, we receive Dividends and when the Investment is in Bonds, we receive periodic Interest / Coupon Payments. <u>However on a Real-Time basis</u>, the Returns % number is also affected by other charges and taxes. For example, there are Brokerage Charges, Securities Transaction charges (Paid to Stock Exchanges and Regulatory Authorities), Taxes on Capital Gains, Dividends Tax and eventually Income Tax.

What is Risk and how is it measured : Risk is defined as the degree of Uncertainity associated with the (1) cash inflows when the Investment is Liquidated AND/OR (2) Cash inflows as per Legal Obligation. For Stocks, Risk is receiving "Liquidation" Amounts which is More / Less, then the Invested Amount and Dividends (if any). For Bonds, in addition to Principal Amount payment, the Interest/Coupon payments and there Timing also adds to Risk. Risk is most often measured by Standard Deviation as observed in the set of Expected Returns from the specific type of Investment made. Standard Deviation is defined as the amount of spread or dispersion expressed as the difference between Individual data points (i.e. Expected Returns) and their Mean/Average value. Larger this value on either side of the mean, more the spread/dispersion and larger the standard deviation value, within the set of Expected Returns and more Riskier the Investment is.

What is Risk - Return Trade Off?	Yaxis
Risk - Return Trade Off generally refers to the Compromise / TradeOff made by an Investor based on his/her Expectations of Returns Versus his	
Risk Preference profile. This can be referenced in the Right hand side picture. The magnitude of Risk which is an Independent variable is plotted on	
the X axis and Return (in %) as a dependent variable is plotted on the Y - axis. The X-axis, inherently shows the "Timeline" nature of investments. So	Return
as an Investor expects higher returns or have higher expectations of returns, the Risk increases proportionally. And this applies vice - versa. The	
Risk - Return chart is in turn a function of Individual Investors : Age, Education, Earnings, Social Context and Macro-Economic variables.	r ·
The Timeline nature of Risk on X axis as it extends indefinitely towards right, indicates that, the magnitude of Risk increases based on the	Risk X axis
Investment Horizon of the Investor and the "Going Concern" nature of the Instrument itself.	Risk - Return TradeOff Image

Source : Zacks Investment Research

Alternative Measures for Portfolio Returns and Risks - 1

Quintile, Information Coefficient, Information Ratio.

The difference between a Sortino Ratio & Sharpe Ratio

Alternative Measures for Asset OR Portfolio Returns and Risk - 1

Other Measures f	or Portfolio Returns
	A Quintile is measured as 5 Equal Portions/Buckets of the Total number of elements present in the Sample/Universe. That is, each part measures 1/5th or 20% of the
	Total number of elements. Each of these elements are ordered/Indexed based on an important charateristic of the data set. For example, 500 companies in S&P500
Quintile / Decile	Index are ordered by Market Capitalisation, equally into 5 buckets so that each of the buckets have 100 companies and ordered by Market Capitalisation from lowest to
Returns	highest, i.e. in the Ascending order or in the Descending order, which is reverse of Ascending order. Similarly a Decile is measured as 10 Equal Portions/Buckets of the
	Total number of elements present in the Sample/Universe. That is, each part measures 1/10th or 10% of the Total number of elements. This ordering of elements in each
	of the buckets allows to study and measure the distribution of the specific characteristic within the buckets and in relation to the overall Sample/Universe size.
	Information Co-efficient (IC) measures the Correlation between the Forecasted numerical value and its Actual/Realized value, as made by an Analyst or a Portfolio
Information	Manager. And is related to the Analyst/Portfolio Managers' "Skill" and its "Application". IC takes values of 1, 0 and -1. 1 indicating perfect linear match between the
coemcient	Forecast and Actual value, 0 indicating no linear match and -1 indicating that Analyst making un-matchable forecasts.
	Information Ratio (IR) is measured as a Ratio of Alpha (α) to Sigma (6). Alpha refers to the excess return that is generated over and above the Benchmark/Index return.
Information	And Sigma indicates the Standard Deviation measure of the Returns Distribution. Most of the Analysts/Portfolio Managers strive to generate "Alpha" returns as it is
Katio	attributed to PM s skill which directly affects compensation issues.

Alternative Measures for Asset OR Portfolio Risk - 2

	Sortino Ratio is measured as a Ratio of Risk Adjusted returns to Negative Required rates of return generated. That is, it penalizes only those set of generated negative
Sortino Ratio &	returns and those returns less then a pre-determined rate. Sharpe Ratio is measured as Ratio of Risk Adjusted returns and the Standard deviation of the Asset returns.
Sharpe Ratio	Sharpe Ratio does not differeniate between Negative and Positive returns generated. Risk Adjusted returns is defined as difference between : Mean of Asset Returns less
	the Risk-free rate.

Source : Zacks Investment Research

Alternative Measures for Portfolio Returns and Risks - 2

Skewness/Kurtosis, Tracking Error, Draw-down

Alternative Measures for Asset OR Portfolio Risk - 2

Other Measures o	of Portfolio Risk	
Skewness / Kurtosis	The terms "Skew" or "Skewed" conveys the idea of data being in deviation as compared to "Symmetrical" character data lacks Symmetry or is Asymmetrical about its Average or Mean and is Skewed either on the Right OR Left has Positively Skewed as in Image (a) and Left Skewed distribution is also referred to as Negatively Skewed distribution as data elements at the Right and Left sides, the measures of Central tendency : Mean, Median and Mode stack up a applied to calculate "Skew"ness is given in the last image. Skewness is the third moment measure and along with Ku these four moment measures are most of the time sufficient to understand intuitively the overall characteristics of the defined as measure of "Tailed-ness" of the distribution curve in comparison to Bell-shaped OR Mesokurtic "Normal" D distribution are. Platykurtic curves indicate that they are more flatish then Normal curves and Leptokurtic indicates the curves. Kurtosis indicates how far the "Outliers/Rare events" are from the mean and the Probability of their occurance	istic of a Normal Distribution. And it means that the nd side. Right Skewed distribution is referred to as s in Image (b) below. Because of the high density of as shown in the Images (a) and (b). The expression rtosis which is the fourth moment measure. That is, he Random variables' distribution curve. Kurtsosis is Distribution. That is, how heavy/dense, the tails of a nat they are more peaked then Normally distributed e.
Skewness / Kurtosis Charts	Skewed Distributions and Measure of Skewness Mode Median M	Types of Kurtosis
Tracking Error	Portfolios are generally managed "Actively" or "Passively" by Portfolio Managers. The term Tracking Error applies mo the Portfolio Manager is trying to Replicate/Track, a pre-determined Benchmark/Index in order to incorport Characteristics/Features of the Benchmark/Index, with an objective of generating Excess "Alpha" Returns. And to tracking of the Benchmark/Index versus the resultant Returns. Deviation(s) are an inherent aspect of Active manager which generally increase the overall expenses of administering the Portfolio, which in turn reduces the magnitude Portfolio Managers' Skill and Insights.	pre to Portfolios managed "Actively". That is, where ate in the Portfolio, the important and defining o minimize the deviation(s)/differences (errors) in nent and most often involve costs of different types of the Excess returns that are "Attributed" to the
Draw - Down	In Financial Markets, Troughs denoted by Falls/Decrease and Peaks denoted by Highs/Increase in Intrinsic Value of And Draw-downs generally refer to fall in Intrinsic value of an Asset or a Portfolio. Draw-down Risk is defined as Largest Decrease in Value between the most recent Relative Peak (High) and a Trough (Low).	different tradable Instruments is a Normal feature. the amount of time that is required to re-coup the

Source : Zacks Investment Research

Types of Broad Risks and Their Brief Descriptions

Natural Events, Economy, Business Continuity, Technology, Politics, Labour Market, Financial Risk

Types of Risks and their Brief Description

Different Types of Risk	c and their Brief description :			
	Risk from Natural Events which have hazardous and destructive characteristics for mankind and these are not man-made. These can be events related to Atomospheric,			
Natural Events	Hydrologic, Geologic and Seismic phenomena. Earthquakes, Volcanic Eruptions, Floods, Blizzards, Tsunamis, Cyclones, Wildfires and Pandemics, all of these are Natural			
	Hazards and the Risk faced is very high.			
Economy	Economic events like Recessions, Unemployment, Inflation and Regulatory changes can be substantial to be considered as Economic Risks.			
Business Continuity	Permanence of Business or Going concern issues. Products and Services with falling demand due to efficient product substitues and paradigm shifts/changes in			
business continuity	distribution channels on the demand and supply side.			
Technology	Technological Advancements, Game changing disruptions and In-ability to Adapt to rapidly changing and evolving situations. We can include Internal and External			
Technology	Cybersecurity issues, Digital Innovation and Transformation.			
Politics	Generally referred to as Geo-Political Risks. These arise as Countries interact with each other and include Trade Relationships, Security Treaties, Climate changes,			
	Territorial disputes and Supply Chains / sharing of Natural Resources. Ideological Basis of Goverance mechanisms, choice and disputes.			
Labour Market	Risks involving Unsafe Jobs, Wage Inequality resulting in huge societal disparities in terms of Assets owned. Vulnerable economic groups like women and youth without			
sufficient skill-sets to compete and inaccessibility to resources and enabling infrastructure.				
Financial Risk	Financial Risk comes in various forms and related to Market Risk, Credit Risk, Operational Risk and Valuation Risk.			

Source : Wikipedia.com & Zacks Investment Research

A Brief Review of the Efficient Frontier, the Capital Market Line (CML) and the Capital Allocation Line (CAL).

Investing Philosophy, Options/Choices Available, Efficient Frontier Defined

Brief Review of Efficient Frontier, Capital Market Line (CML) and Capital Allocation Line (CAL)

What is an Efficie	nt Frontier?						
	Investment(s) means postponing current consumption in expectation of increasing future consumption	on. And Inv	<pre>/estment(s)/Investing can be through purchase of</pre>				
Investing	different types of Financial Assets as Stocks, Bonds, Commodities, Real Estate, Bullion and Forex. Each of these Financial Assets/Asset Classes has its own Risk and Return						
Philosophy	Characteristics and substantial differences. In this context, a Portfolio can consist of Assets purchased from within a single Asset class or Assets purchased across Asset						
	Classes in order to Optimize future consumption. Since Risk and Return go hand in hand, higher the return	s - higher th	ne risk and vice versa.				
	In order to strike a balance between Risk and Return, an Investor tries to optimize current OR future co	nsumption	based on the options available. Apart from current				
Options/Choices	consumption or postponing it by Investing, an option available is to borrow at a lower rate and invest th	ne borrowin	gs for higher returns in the future, whenever such a				
available	scenario presents itself. The investor can exercise all these options/choices in terms of investing in a Portfo	lio.					
	Portfolios while optimizing the Risk - Return balance, should incorporate all possible scenarios of investr	nent choice	s available to the investor. Since different financial				
Efficient Frontier	assets have their own Risk - Return characteristics, and different options available an investor can gene	rate many	Portfolios by combining different Asset classes. Off				
Defined	these many Portfolios, those which maximize Return and minimize Risk OR minimize Risk for a given level of Return, can be viewed as Optimal Portfolios. A plot of these						
	Ontimal Portfolios, with Pick measured by Standard deviation of Potyme on V - axis and Expected Potyme	on V- ovic is	referred to as an Efficient Frontier				
	optimal Portfolios, with Risk measured by Standard deviation of Returns on X - axis and expected Returns	On t- axis is	referred to as an Efficient Frontier.				
	Capital Market Line is a Tangential straight line plot to the Efficient Frontier with its intercent on the V-avis		Efficient Frontier chart with CML and CAL				
	at the point denoting a Deturn from a Disk-Free accet. That is the CML represents a set of Optimal	Expected Retu (E(R))					
	Portfolios with Higher Deturns and Minimum Pisk and simultaneouley investing in a Disk-free asset		D: Less Risk Averse (-40% R _f : 140% M) Efficient Frontier of				
Plot of an	Portionos with higher keturns and withinfull kisk and simultaneousy investing in a kisk-nee asset.		CAL _A				
Efficient Frontier	Capital Allocation Line is a plot which conveys the amount of Pick to hear by an investor to generate a		C: More Risk Averse (40% R _f ; 60% M) M				
with CML -	energific return with the Portfolio consisting of both the risky Market Portfolio and the Pick-free asset. The		CAL				
Capital Market	specific retain with the Portiono consisting of both the risky market Portiono and the Risk-nee asset. The		Global Feasible Set				
Line and CAL -		Risk-free Asset return (R _f)	B OF RISKY ASSETS				
Capital			Minimum Variance Portfolio				
Allocation Line			\mathbf{A}				
			and the second				
		o L	Standard Deviation (σ)				

Source : ResearchGate for the Image of Efficient Frontier & Zacks Investment Research

Part Two: Zacks ETF Model Portfolio Returns, Incorporating Risk

What broad current conditions should traders and investors be made aware of?

Annual Returns by Class, Correlation Coefficient Matrix, Variance-Covariance Matrix, and Zacks ETF's Model Portfolio Performance Tables

From May 2019 to December 2023

Annual Returns, Financial Metrics, Correlation Coefficient and Variance - CoVariance Tables for the Zacks ETFs Model Portfolios from May' 19 to Dec' 23 - 1

Annual Returns : Zacks ETFs Model Portfolios, from 05/01/19 to 12/31/23							
Year	Conservative	Conservative Moderate		Income			
2 <mark>019 (From May' 19</mark> to Dec' 19)	7.27%	8.17%	9.86%	7.73%			
2020	12.15%	13.48%	15.38%	4.45%			
2021	10.50%	14.95%	24.78%	11.31%			
2022	-12.07%	-14.00%	-18.29%	-6.45%			
2023	13.01%	15.69%	21.12%	8.50%			

Correlation Coefficient Matrix from May' 19 to Dec' 23							
Versus	Conservative	Moderate	Aggressive	ETF Income			
Conservative	1.000	0.992	0.965	0.956			
Moderate		1.000	0.990	0.958			
Aggressive			1.000	0.943			
ETF Income				1.000			

Variance - 0	Covariance	Matrix	from	Mav'	19	to	Dec'	23
								_

	Conservative	Moderate	Aggressive	ETF Income
Conservative	8.482	10.556	15.069	8.580
Moderate		13.338	19.387	10.786
Aggressive			28.772	15.586
ETF Income				9.494

A variance-covariance matrix is a square matrix that contains the variances and covariances
associated with several variables. The diagonal elements of the matrix contain the variances
of the variables and the off-diagonal elements contain the covariances between all possible
pairs of variables.

Zacks ETFs Model Portfolios Performance from 05/01/19 to 12/31/23							
Metrics	Conservative	Moderate	Aggressive	Income			
Start Balance	10000	10000	10000	10000			
End Balance	13210	14038	15652	12714			
End Balance (Inflation adjusted)	10896	11579	12910	10487			
CAGR	6.15%	7.54%	10.08%	5.28%			
CAGR (Inflation Adjusted)	1.86%	3.19%	5.63%	1.02%			
Standard Deviation (in %)	10.09%	12.65%	18.58%	10.67%			
Best Year	13.01%	15.69%	24.78%	11.31%			
Worst Year	-12.07%	-14.00%	-18.29%	-6.45%			
Max., Drawdown	-16.36%	-18.96%	-24.50%	-13.71%			
Sharpe Ratio	0.41	0.44	0.43	0.31			
Sortino Ratio	0.71	0.71	0.68	0.46			

Source : Zacks Investment Research

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Charts for Zacks ETF Model Portfolio's Monthly Returns

Table 1

Aggressive

25.0

40.0

45.0

30.0

ETF Income

25.0

30.0

35.0

10.0

Moderate

25.0

15.0

10.0

30.0

From May 2010 to December 2023

Charts for Zacks ETFs Model Portfolios Monthly Returns (chart 1), Portfolios formed by Assigning Weights to Zacks ETFs Model Portfolios (chart 4), Tables for Weights assigned (Table 1) and Portfolio Metrics (Table 2) - 2



Weights in %

25 - 25 - 25 - 25

15 - 15 - 40 - 30

10 - 10 - 45 - 35

30 - 30 - 30 - 10

Conservative

25.0

15.0

10.0

30.0

Table 2				
Metrics for Portfolio of ETFs Model	25 - 25 - 25 - 25	15 - 15 - 40 - 30	10 - 10 - 45 - 35	30 - 30 - 30 - 10
Portfolios				
Cumulative Returns in %	39.11	41.69	42.22	41.54
Annualized Returns in %	7.330	7.753	7.840	7.728
Standard Deviation in % (as stdev.p)	3.708	4.005	4.097	3.853
Annualized Std., Deviation in %	12.846	13.875	14.192	13.348

chart 2



Source : Zacks Investment Research

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Thank You for Attending!

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