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A Tariff Talk in 2025 Part 2

Part One: A Variety of Macro Charts and Perspectives on Trade, Tariffs, and Exchange Rates

Part Two: Positive and Negative Effects from President Donald Trump's Tariff Plan

Presented by:

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Part One:

A Variety of Macro Charts and Perspectives on Trade, Tariffs, and Foreign Exchange Rates

What broad current conditions should traders and investors be made aware of?

Intellectual Property Rights and Types of Industrial Property Rights (IPRs)

Copyrights, Industrial Property like Trademarks, Patents, Joint Ventures, Licensing

Intellectual Property Rights and Types of IPRs

Meaning of Intellectual Property Rights (IPR) and Types of Intellectual Property Rights

What are intellectual property rights?

Intellectual property rights are the rights given to persons over the creations of their minds. They usually give the creator an exclusive right over the use of his/her creation for a certain period of time.

Intellectual Property Rights are customarily divided into two main areas:

(i) Copyright and Rights related to Copyright.

The rights of authors of literary and artistic works (such as books and other writings, musical compositions, paintings, sculpture, computer programs and films) are protected by copyright, for a minimum period of 50 years after the death of the author.

Also protected through copyright and related (sometimes referred to as "Neighboring") rights are the rights of performers (e.g. actors, singers and musicians), producers of phonograms (sound recordings) and broadcasting organizations. The main social purpose of protection of copyright and related rights is to encourage and reward creative work.

(ii) Industrial Property (Rights).

Industrial property can usefully be divided into two main areas:

One area can be characterized as the protection of distinctive signs, in particular Trademarks (which
distinguish the goods or services of one undertaking from those of other undertakings) and
Geographical Indications (which identify a good as originating in a place where a given characteristic
of the good is essentially attributable to its Geographical Origin).

The protection of such distinctive signs aims to stimulate and ensure fair competition and to protect consumers, by enabling them to make informed choices between various Goods and Services. The protection may last indefinitely, provided the sign in question continues to be distinctive.

Other types of Industrial Property are protected primarily to stimulate Innovation, Design and the
creation of Technology. In this category fall Inventions (protected by patents), Industrial Designs and
Trade secrets.

The social purpose is to provide protection for the results of investment in the development of new technology, thus giving the incentive and means to finance Research and Development activities.

A functioning intellectual property regime should also facilitate the Transfer of Technology in the form of Foreign Direct Investment, Joint Ventures and Licensing. The protection is usually given for a finite term (typically 20 years in the case of patents).

Source: https://www.wto.org/english/tratop_e/trips_e/intel1_e.htm

International Trade & Intellectual Property Rights

Key and Less-Known Aspects, from WTO.org

The TRIPS Agreement, or Trade-Related Aspects of Intellectual Property Rights, is a key WTO agreement that establishes minimum standards for intellectual property protection among member nations

International Trade & Intellectual Property Rights: Key and Lesser-Known Aspects

Key Aspects

- 1. TRIPS Agreement (WTO, 1995)
 - Establishes minimum IPR standards for member countries.
 - Covers patents, copyrights, trademarks, and more.
 - Allows compulsory licensing in public health emergencies, as affirmed by the 2001
 Doha Declaration.
- 2. Pharmaceutical Patents & Public Health
 - TRIPS permits compulsory licensing during health crises.
 - The Doha Declaration clarifies that TRIPS should not prevent measures to protect Public Health.
- 3. Geographical Indications (GIs)
 - Protects products linked to Specific Regions (e.g., Darjeeling tea).
 - India enacted the Geographical Indications of Goods (Registration and Protection)
 Act, 1999 to comply with TRIPS.
- 4. Technology Transfer
 - TRIPS encourages technology transfer to Developing Countries.
 - However, challenges exist in implementing this effectively.
- 5. Investor-State Dispute Settlement (ISDS)
 - Allows Foreign Firms to sue Governments for lost Profits.
 - Criticized for potentially undermining Public Interest Regulations.

Lesser-Known Issues

- 1. Biopiracy & Traditional Knowledge
 - Indigenous Knowledge often exploited without Fair Compensation.
 - The Traditional Knowledge Digital Library (TKDL) in India aims to protect such knowledge from Bio-piracy.
- 2. Digital Trade & IPR
 - The rise of Digital Platforms has led to challenges in enforcing IPR online.
 - Issues include piracy and unauthorized distribution of Digital Content.
- 3. Customs Enforcement
 - Customs Authorities play a crucial role in preventing the entry of Counterfeit Goods.
 - For instance, U.S. Customs and Border Protection officers recently seized counterfeit cigarettes valued at over \$729,000.
- 4. Non-Tariff Barriers (NTBs)
 - Stricter IPR standards can act as NTBs, limiting market access for Developing Nations.
- 5. Climate Technology & Green Patents
 - High IPR protection may restrict access to green technologies in Developing Nations.
 - Initiatives like Moderna's mRNA Access program aim to share vaccine Technology with low-income Countries.

Source: www.WTO.org

Trade and Tariff-Related Salient Points -- of Sections 301 to 306

AND The much discussed "Section 310 - Intellectual Property Rights" of the Trade Act of `1974

The Trade Act of 1974 is a piece of US legislation that grants the President authority to negotiate trade agreements with other countries, aiming to reduce or eliminate trade barriers. It also provides for the Trade Adjustment Assistance (TAA) Program to aid workers adversely affected by foreign trade.

Trade and Tariff related Salient Points of Sections 301 to 306 & the Much Discussed "Section 310 - Intellectual Property Rights" of the Trade Act of 1974

	Tariff Related Salient P	oints: Sections 301 - 306 of the Trade Act of 1974	Trade Act of 1974: Section 310 – Intellectual Property Rights (IPR) Protection related Salient Points	
Section	Title of the Section	Tariff Related Salient Points	Theme Key Points	
301	Authority to Enforce U.S. Trade Rights Initiation of Investigation(s)	USTR* can impose Tariffs, Quotas, or other Restrictions to counter Unfair Trade Practices.		Global IPR theft causes significant Economic Loss to U.S Industries (Tech, Pharma and Entertainment).
		Targets violations of Trade Agreements or Discriminatory acts.	1. Persistent Concerns about IPR	Digital platforms increase Infringement Complexity.
		Central tool used in U.S - China trade war. Investigation begins via petition (from Industry or Business) or USTR Self - Initiation.		Section 310 used in Trade Negotiations.
302		Can lead to Tariff Action if unfair practices are found.	2. U.S. Focus on "Fair Trade"	IPR violations are categorized as Unfair Trade Practices.
303	Determination of Procedure and Timelines	Sets 12 months deadline (standard cases) for completing Investigations.		U.S. increasingly uses unilateral tools like Section 301, often triggered by findings under Section 310.
		If actionable, process moves toward Tariff or Trade remedy decisions.	3. The "Special 301" Report	Annual USTR report based on Section 310 identifies countries with inadequate IPR protection.
304	Determination and Implementation of Action	USTR decides what retaliatory action to take (e.g., Increasing Specific Tariffs, Scope, and Timing).	The special sea report	Functions as Naming and Shaming.
5		Must weigh Economic Impact and Strategic Objectives.	A Constituted Commentation	Drives follow-up Actions, possibly under Section 301.
305	Consultations and Dispute Resolution	Encourages Negotiated Resolution or WTO Dispute Settlement mechanism first.	4. Geopolitical Competition	Protecting IPR is critical for maintaining U.S. Technological and Economic edge.
306	Monitoring of Foreign Compliance	If resolution fails, USTR may proceed with Tariff implementation. USTR monitors whether the Foreign Country honors its commitments.		China is a key focus of Section 310 related Scrutiny and Enforcement.
		If not, USTR can reinstate or escalate Tariffs as Enforcement measure.	5. WTO Dispute System Challenges	DS152 and other cases reflect U.S. dissatisfaction with WTO IPR enforcement.

Note: USTR* stands for United States Trade Representative.

Source: https://www.govinfo.gov/content/pkg/COMPS-10384/pdf/COMPS-10384.pdf

Source: https://www.govinfo.gov/content/pkg/COMPS-10384/pdf/COMPS-10384.pdf

U.S. GDP % Impact Estimates Table, from President Donald Trump's 2025 Tariff Rate Revisions, on its Largest Trading Partners

Material is found at https://budgetlabs/yale.edu/

US GDP % Impact Estimates Table from President Donald Trump's 2025 Tariff rates revisions on its Largest Trading Partners

Policy/Measure	Details	Tariff Rate(s)	Exemptions/Notes	GDP Impact Estimate
Tariffs on China	All imports: 20%; Most imports: 145% (due to an additional 125% on non-232/exclusion list items); End de minimis for China	145% on most goods from China	Section 232 and exclusion list items exempt	Included in 0.8% total loss
Tariffs on Mexico	25% in 2025; reduced to 12% after 2025	25% → 12%	USMCA-compliant imports exempt	Included in 0.8% total loss
Tariffs on Canada	10% on energy and potash; 25% on other goods in 2025; 12% on non-energy/potash after 2025	25% → 12%; 10% (2025 only)	USMCA-compliant imports exempt; Applies to \$256B of 2024 trade	Included in 0.8% total loss
Global Baseline Tariff	10% on all countries (April–June 2025); higher rates later for 60 countries	10% Baseline; up to 20% EU, 12% Canada/Mexico (Non-USMCA)	Annex 2 and electronics exclusions; China modeled separately	Included in 0.8% total loss
Section 232 Steel Tariff Expansion	Ends exemptions; increases coverage	Existing rates retained	Expands tariff-covered imports from \$5.5B to \$34.6B	Included in 0.8% total loss
Section 232 Aluminum Tariff Expansion	Ends exemptions; raises rate from 10% to 25%	25%	Expands tariff-covered imports from \$6.1B to \$18.5B	Included in 0.8% total loss
Auto and Auto Parts Tariff	25% on all auto parts, excluding US content from Canada/Mexico	25%	USMCA-compliant trade exempt	Included in 0.8% total loss
Total US Tariff Impact (No Retaliation)	Overall estimated effect	-	_	-0.8% of long-run US GDP
Foreign Retaliation (as of April 10)	Retaliatory tariffs on \$330B of US exports (2024 basis)	Varies	If fully imposed	-0.2% of long-run US GDP
Combined Effect: US Tariffs + Retaliation	Total estimated long-run GDP impact	3-3	-	-1.0% of long-run US GDP

Source: https://budgetlab.yale.edu/

Time Effects of Changes in Tariff Rates -- on a Nation's Bilateral FX Rate

Exchange Rate Charts for the U.S. verus Mexico, Japan, E.U. India, Canada, and Mainland China

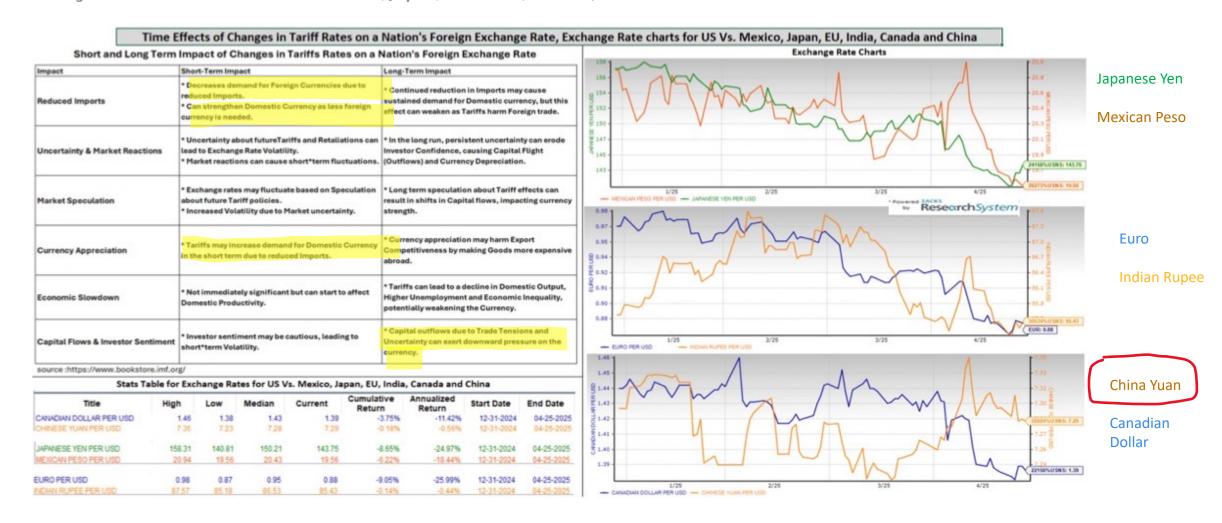


Chart for U.S., Mexico, Canada, Japan and Mainland China's -- well-known equity indices

Plus the General Equity Markets response to changes in tariff rates...

Chart for US, Mexico, Canada, Japan and China's well known Indices and The General Equity Markets response to Changes in Tariffs Rates



Note: The S&P 500 and most of the Global Stock Indices fell close to 10% or more on 2nd April 2025, due to President Trump's Tariff rates declaration famously dubbed as "Liberation Day" tariffs.

General Equity Markets Response to Changes in Tariffs Rates

Un-certainity

Trade and Tariff announcements, especially those involving major global players introduce Uncertainty into the market. Uncertainty about future Trade relationships and Economic policies can cause investors to become more cautious and Risk-averse. This usually leads to declines in Stock Prices, especially in Sectors highly dependent on International trade, such as Technology, Automotive, and Consumer Goods.

Impact on Corporate Profits

Higher Tariffs increase the Cost of doing business, which can reduce Profit Margins for companies that rely on Global Supply Chains. As an exmaple, a US company that Imports Goods from China could face higher costs if Tariffs are imposed, which would likely lead to lower Earnings.

Global Growth Concerns

Trade wars generally create tensions between major Economies often raising concerns about Global Economic Growth. As Equity markets are highly sensitive to Global Growth prospects, so any sign of slowdown tends to result in a sell-off, particularly in more Cyclical or Growth-Sensitive Sectors.

Sector-Specific Impact

Some Sectors are more directly impacted by Trade disputes. For example, Industries like Agriculture, Technology and Manufacturing are more vulnerable to Tariffs and Trade restrictions. Markets in these Sectors might drop significantly in response to announcements, while other sectors, like Defense or Commodities, might rise if they stand to benefit from a Trade dispute (e.g., increased Defense spending, rising Commodity prices due to disruptions).

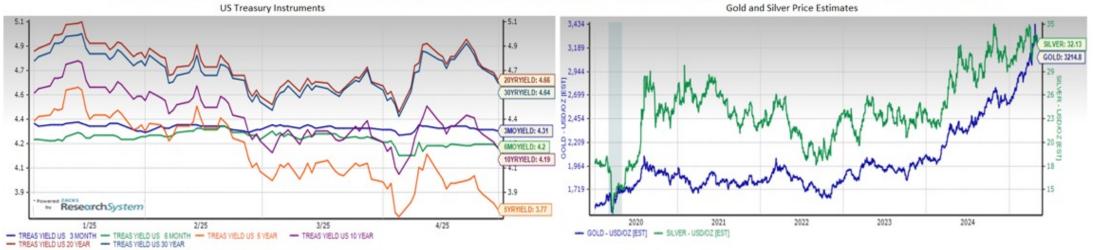
Source: www.blackrock.com/us/financial-professionals/insights/tariffs-and-investment-portfolios Source: www.investopedia.com, finance.yahoo.com

Charts for U.S. Treasury Long & Short Term Instruments

AND Gold and Silver USD Price Estimates!

This shows the General Bond Markets Response -- to Changes in Tariff Rates...

Charts for US Treasury Long & Short Term Instruments, Gold and Silver USD Price Estimates and The General Bond Markets Response to Changes in Tariffs Rates



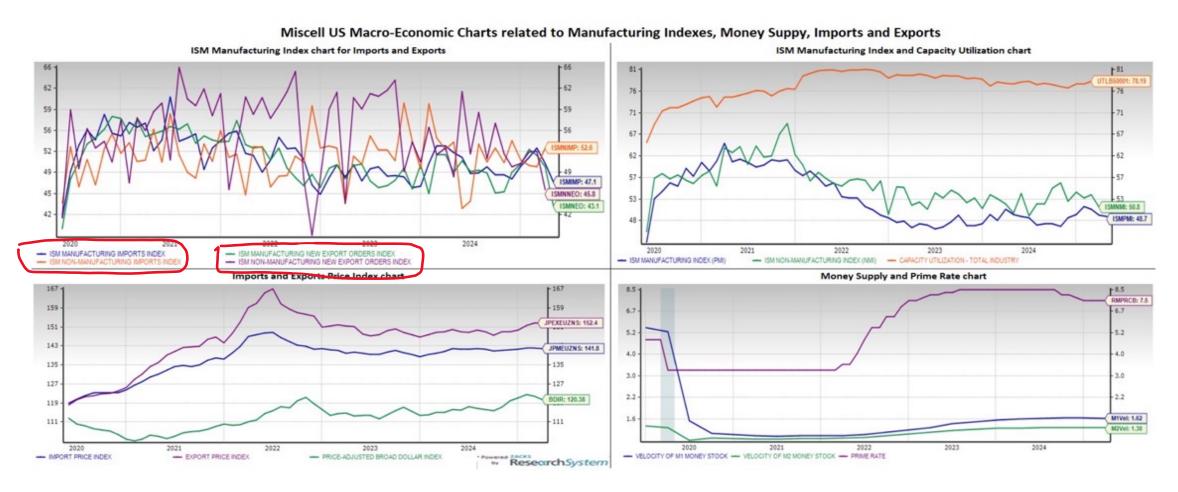
General Bond Markets Response to Changes in Tariffs Rates

Vield Movements	Bond prices move inversely to interest rates. When investors seek safety in bonds, the price of bonds increases, and the yield (interest rate) decreases. A big trade announcement, especially one that hints at an economic slowdown, can trigger a rally in government bond markets as yields fall.
Central Bank	When markets perceive trade tensions as likely to harm economic growth, they may start to price in expectations of lower interest rates by Central Banks (e.g., the Federal Reserve in the U.S. or the European Central Bank). Central banks may cut rates to support economic activity if trade disruptions negatively affect growth. Lower rates make bonds more attractive, further boosting demand for bonds and pushing yields down.
Growth	Trade frictions and Tariffs can also influence Inflation expectations. If Tariffs increase the Cost of Goods, there could be Inflationary pressure, which may affect Bond markets. Bonds with Longer Durations tend to be more sensitive to Inflation expectations because higher Inflation erodes the Purchasing Power of fixed future bond payments. If markets believe that trade issues will lead to Inflation, long-term bond yields may rise as a reaction.
Flight to Safety	In response to Trade or Tariff-related announcements that increase Economic uncertainty (like trade wars), investors often move money into safer assets, such as Government Bonds (especially U.S. Treasuries). This is because Government Bonds are seen as a "safe haven" during periods of Market Volatility or when Growth is expected to slow down.

Source: www.investopedia.com, finance.yahoo.com

Miscellaneous U.S. Macro-Economic Charts Related to Manufacturing Indexes, Money Supply, Imports, and Exports

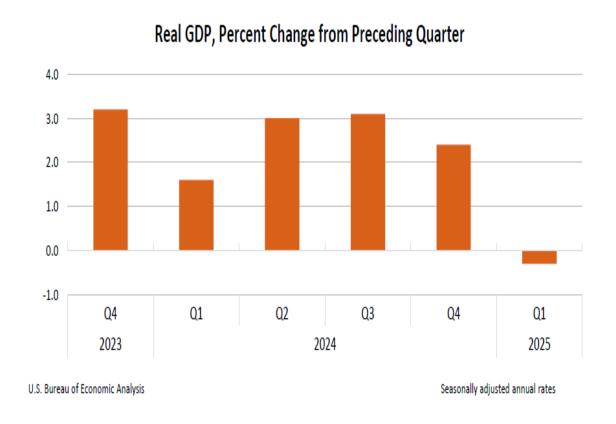
Material comes from ISM (their Manufacturing index for Imports and Exports), and their broad ISM Manufacturing index



Part Two: Positive and Negative Effects from President Donald Trump's Tariff Plan

The latest U.S. Bureau of Economic Analysis Q1-25 Real GDP Growth Rate

It is important to understand what has **ALREADY** happened in Q1, to understand why the macro effects will be ameliorated.... for a piece of time.



"Compared to the fourth quarter, the downturn in **real GDP** in the first quarter reflected an upturn in imports, a deceleration in consumer spending, and a downturn in government spending that were partly offset by upturns in investment and exports."

"Real final sales to private domestic purchasers, the sum of consumer spending and gross private fixed investment, increased 3.0 percent in the first quarter, compared with an increase of 2.9 percent in the fourth quarter."

Positive and Negative Effects of President Donald Trump's Tariff Plan on U.S. Trade - a Domestic Perspective

Material is from <u>www.tariffinformation.com</u> and Wikipedia.com

Positive and Negative Effects of President Donald Trump's Tariffs plan on US Trade - Domestic Perspective



Source: www.tariffinformation.com, wikepedia.com

Positive and Negative Effects of President Donald Trump's Tariff Plan on U.S. Trade - a Global Perspective

Material is from www.tariffinformation.com and Wikipedia.com

Positive and Negative Effects of President Donald Trump's Tariffs plan on Global Trade - Global Perspective



Source: www.tariffinformation.com, wikepedia.com

Torsten Slok, Chief Economist at Apollo Global Management Lays Out the Bear Market Case, of an Imminent 2025 U.S. Recession

This material was posted on April 28, 2025

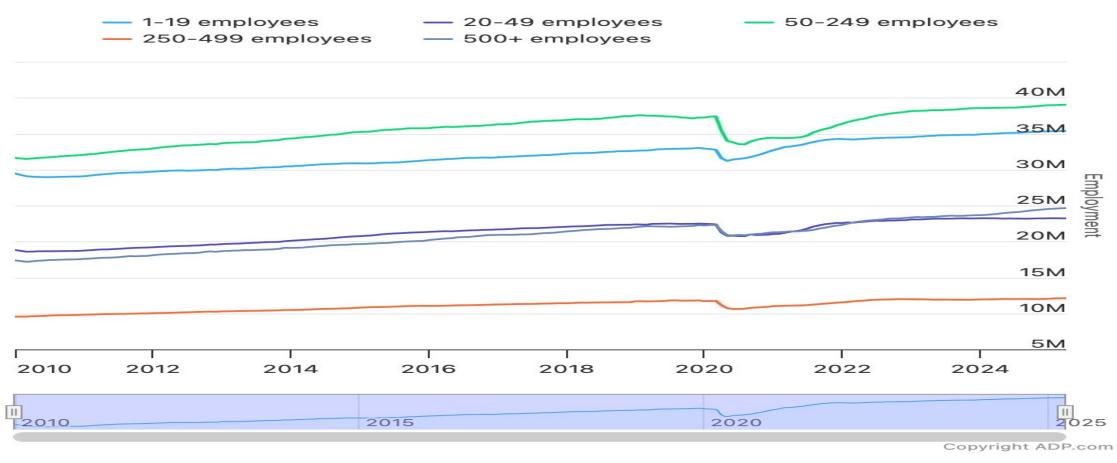
- Torsten Slok, chief economist at Apollo Global Management (APO), earlier this month calculated the probability of what he calls a "voluntary trade reset recession" at 90% in the face of President Donald Trump's tariffs.
- And in a new report published this weekend, he points to the decreasing flow of container ships from China to the U.S. as a major domino that will lead to that recession in a matter of months.
- By mid-May, Slok writes, the movement of container ships will "come to a stop."
- Later that month, demand for trucking will also grind to a halt.
- That will lead to empty shelves in stores. Companies will be forced to respond to declining sales, which will mean layoffs at retailers and trucking companies sometime in late May or early June.
- Then, by the summer of 2025, that will equal a full-blown recession.
- "The administration inherited an economy with strong growth, 4% unemployment, positive hiring, and a substantial tailwind from investments," Slok writes. "But implementing extremely high tariffs overnight hurts many businesses; particularly small businesses because the tariff must be paid by the business when the imported goods arrive in the U.S." Torsten Slok points out that small businesses often do not have the capital to work tariffs into their costs.
- "Expect ships to sit offshore, orders to be canceled, and well-run generational retailers to file for bankruptcy," he writes.
- And with <u>small and medium businesses making up 80% of U.S. employment</u>, that will lead to macroeconomic problems.
 Slok calculates that increasing the average tariff rate from 3% to 18% will negatively impact the U.S. GDP by four percentage points in 2025.
- According to the report, U.S. earnings outlooks are showing their sharpest declines since the Covid-19 pandemic. New
 orders are collapsing, and manufacturing costs are already on the rise which is leading to higher prices for consumers.
 Another telltale sign: Truck sales declined sharply in March.

A Time Series of U.S. Private Employment -- Chart from May 1st ADP

The green line at the top is 50-249 employees firms. The next blue line is very small 1-19 employee firms.

U.S. Private Employment

by Establishment Size



Thank You for Attending!

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